

CONSIDERING HOLIDAY AND/OR SEASONAL EMPLOYMENT?

The holiday season is upon us, and retail merchants are preparing for the rush of holiday shoppers. What a great time to pick up a second part-time or full-time seasonal position for extra ‘holiday spending money.’ Already, several employers have opened job orders with GreatHires.org, specifically for holiday/seasonal retail sales positions.

Sales and related occupations are one of the top three occupational groups in the state of Missouri, and projected to have the most ‘growth’ or ‘replacement’ job openings from 2006-2008. Occupations in this area include cashiers, retail salespeople, and sales representatives in wholesale and manufacturing. Of these three, cashiers are projected to have the most openings from 2006-2008. These openings are projected to be “replacements,” which occur when workers leave the labor force or change occupations. Workers leave the labor force for several reasons including retirement, death or disability, quitting a job to stay home, or to go to school.

The number of people employed in Missouri in each of these three occupations and the average hourly and annual wages are as follows:

Occupation Title	Employment	Average Hourly Wages	Average Annual Wages
Retail Salespersons	91,590	\$11.77	\$24,480
Cashiers	81,800	\$8.20	\$17,050
Sales Representatives	33,090	\$27.19	\$56,540

Education and training level for occupations varies but generally for cashiers and retail salespersons, employers are willing to provide short-term on-the-job training.

Whether or not you want a seasonal or full-time position, the time has never been better to consider an occupation in Sales or related occupations.

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